



THE  
HARBORSIDE  
INN

Edgartown's Only Waterfront Resort  
MARTHA'S VINEYARD



## Celebrating a Season of Success – Thank You Owners!

Dear Harborside Inn Owners,

The 2025 season was nothing short of extraordinary. Thanks to your continued support, we experienced one of the most successful seasons on record — a true milestone in the history of our cherished Inn.

### Record-Breaking Achievements:

**Owner Participation:** A record number of owners gathered to create lasting memories with friends and family — building on the cherished tradition of the Harborside Inn and strengthening the sense of community that makes our resort special.

**Lower Accounts Receivable:** We achieved record-high annual maintenance fee payments from active owners, resulting in a historic low delinquency rate of 2% among active accounts. Thank you!

**Nightly Room Sales:** Demand soared to unprecedented levels, boosted by large room blocks.

**Transient Dockage:** Our marina experienced its strongest season yet, welcoming more boaters than ever.

**Corporate & Social Events:** Strong revenue growth from special events added to this season's success.

**Stunning Renovations:** The beautiful room upgrades feature an elegant modern design and increased comfort, aimed at elevating your stay and enhancing your experience.

**Weekly Activities:** Guests really enjoyed our vibrant lineup - designed to bring all ages together for fun and connection — including live music, yoga classes, kids club, trivia night, karaoke, and outdoor movie night under the stars.

### *Exciting 2026 Revenue Generating Initiative with RCI*

We're thrilled to announce a major step forward for the Harborside Inn! Beginning in 2026, we are partnering with Resort Condominiums International (RCI) on a revenue-generating initiative focused exclusively on Harborside's current inventory.

RCI is the world's largest timeshare exchange network, with nearly four million members and approximately 4,200 affiliated resorts in over 110 countries.

This key partnership will create new opportunities for exposure, bookings, and added value for our owners, helping Harborside stay a top destination for many years.

### *Looking Ahead to the 2026 Season:*

On behalf of our team members who made this all possible, and our board, we're committed to building on this momentum. We look forward to more exciting improvements and opportunities to connect with fellow owners. Thank you for being a vital part of this season's success.

We look forward to welcoming you back for another season of relaxation and unforgettable memories.

Kind regards,

Gregory J. Mafcher

General Manager, CEO





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